Request for Proposals

Immigrant Integration: Strengthening the Legal Services Infrastructure
Introduction

Silicon Valley Community Foundation is a catalyst and leader for innovative solutions to our region’s most challenging problems. Two of these challenging problems—the successful integration of immigrants and the inability of receiving communities to understand and recognize immigrants as real and potential assets in the community rather than as liabilities—are addressed through our immigrant integration strategy. To better understand our goals and objectives for this strategy, we encourage you to read the community foundation’s research paper on the topic at http://www.siliconvalleycf.org/grantmaking-strategies/pdf/research-paper-bridging-cultural-gap.pdf.

The immigrant integration strategy has a three-pronged approach: (1) strengthening the legal services infrastructure which seeks to address the need for affordable and reliable immigration legal services provided by nonprofit community organizations; (2) adult English language acquisition which seeks to promote English instruction, coordination and best practices among community colleges, adult education schools, and community-based organizations; and (3) bridging the cultural gap, which seeks to leverage established two-way educational programs that allow non-immigrant communities and immigrants and their receiving communities to learn about the diverse immigrant populations in Silicon Valley. This request for proposals, or RFP, focuses specifically on strengthening the legal services infrastructure. By using an RFP approach, the community foundation aims to solicit the best thinking of nonprofit service providers, public sector agencies, research institutions and other entities serving San Mateo and Santa Clara counties.

Responses to this RFP are due by 5 p.m. on Friday, April 23, 2010. In order to be fair to all applicants, there will be no exceptions to the deadline for late proposals.

Problem Statement

Silicon Valley is an immigrant demographic microcosm of the United States. Data from prior years and indicators from Census 2000 show that the best estimate of the number of immigrants in San Mateo and Santa Clara counties is nearly 800,000 out of an estimated total general population of 2.7 million. Of California’s 58 counties, only Los Angeles County and Orange County have more immigrants than Silicon Valley. San Mateo and Santa Clara counties are both majority-minority counties, and have more Asian and Latino immigrants than any Bay Area community. In Santa Clara County, San José, the 10th largest city in the United States with a population of 925,000, is a majority-minority city and has more Vietnamese than any other city outside of Vietnam. In San Mateo County’s Daly City—one of four cities in the community foundation’s region with 100,000 or more residents—55% of residents are foreign-born.

A key challenge to immigrant integration is the inability of the receiving communities to understand and recognize immigrants as real and potential assets in the community rather than as liabilities. Conversely, newcomers may have cultural misunderstandings and misperceptions about their receiving community which may create barriers to integration and community building.
Program Goal
Access to affordable and reliable immigration legal services provided by nonprofit community organizations will enable large numbers of immigrants to obtain legal status that can lead to better jobs, family unification, health care, increased educational opportunities for children and adults, and fuller participation in community life—the building blocks of strong communities and healthy societies.

To address these issues, funding will be provided for legal service collaboratives that formalize information sharing, networking and legal relationships across and within San Mateo and Santa Clara counties; of particular interest to the community foundation is the use of new technology that helps further resource sharing and capacity building among legal service providers. The community foundation is receptive to planning grants that allow possible collaborators to come together and explore the prioritization of unmet immigrant legal needs and build cross-county connections to assess legal staff capacities to meet difficult immigration matters. The community foundation also will provide implementation grants to established legal service provider partnerships that:

■ Develop and sustain their efforts through training, technical assistance, case reviews, coordinated communication, screening, information and referrals and fund development activities.
■ Maintain culturally competent baseline immigration legal services in the most needed immigrant communities.
■ Help preserve the welfare of low-income immigrant children through legal representation.

An expected project outcome under this funding area is the expansion/addition of the number of Bureau of Immigration Appeals-accredited staff at each organization and/or partnership.

Proposal Eligibility Criteria
■ San Mateo and/or Santa Clara County-serving organizations. Organizations headquartered outside the two-county region must demonstrate significant service to the area.
■ Organizations with a 501(c)(3) designation, those that have a fiscal sponsor with a 501(c)(3) designation, public agencies, collaborations of nonprofit and public agencies, or other entities that have a designated charitable purpose.
■ Organizations that do not discriminate based on race, color, national origin, citizenship status, creed, religion, religious affiliation, age, gender, marital status, sexual orientation, gender identity, disability, veteran status or any other protected status under applicable law. If an organization only serves a specific population, e.g., women or specific ethnic populations, the community foundation will consider the proposal on a case-by-case basis.
■ Organizations with religious affiliations will be considered for funding only if the project for which they seek support attempts to address the needs of the wider community without regard to religious beliefs.

Project Proposal Characteristics
We are receptive to concrete, practical and impactful project proposals that:
■ Include both well-tested models that can be scaled up or expanded regionally while maintaining local relevance, and new pilots that, if successful, can be grown and replicated.
■ Benefit from collaborative work and bring public and private partners together with nonprofit organizations.
■ Demonstrate knowledge of the sector and its trends.
■ Identify target population to be reached and justification for that focus.
■ Provide clear benchmarks for measuring progress.
Eligible Projects

This RFP focuses on strengthening the legal services infrastructure. While we expect that most of the proposals funded will focus on program implementation, we also may consider requests for planning grants as stand-alone endeavors where a compelling case can be made for them. For these types of grants, the community foundation is interested in projects that have potential for significant impact in the RFP priority area and where planning activities are a necessary component for moving an issue forward. The community foundation will not fund planning that is part of an organization’s or program’s ongoing activities. Note that successful planning grant recipients are not guaranteed to receive an additional grant for project or program implementation, but such support may be awarded.

Application Process

   ■ Key Dates (listed below and at http://www.siliconvalleycf.org/grantmaking-strategies/key-dates.html)
   ■ Grant Applicant FAQ sheet (http://www.siliconvalleycf.org/grantmaking-strategies/grant-FAQ.html)
   ■ RFP for Immigrant Integration: Strengthening the Legal Services Infrastructure

2) Participation in the information session is highly encouraged for those interested in responding to this RFP.
   To reserve your seat, please visit our website at www.siliconvalleycf.org and register online. For planning purposes, we ask that you complete your online registration no later than three days prior to the date of the RFP information session.
   Only those organizations considering a response to the RFP should attend an information session.
   Follow-up phone consultations and in-person meetings will be available with community foundation staff as time permits.

3) Submission of proposal. Although we prefer proposals in electronic form, hard copies will be accepted.
   All proposals must be received by email or postmarked no later than 5 p.m. on Friday, April 23, 2010. In order to be fair to all applicants, there will be no exceptions to the deadline for late proposals.

Key Dates

April 9, 2010: Information session (Please visit our website to register)
April 23, 2010, 5 p.m.: Proposal submission deadline
July 2010: Announcement of grant awards
Proposal Evaluation Criteria

Proposals for grants should include a narrative that responds to the questions posed at the end of this document. The narrative should be a maximum of eight typed pages, use 12-point font and no less than one-inch margins. Grant proposals will be evaluated, on a competitive basis, using the following criteria:

- Clarity of project description and project activities regarding steps to be taken to achieve desired outcomes.
- Achievable timeline that corresponds to the key activities.
- Meaningful benchmarks and indicators of success.
- Innovative and effective strategy with potential for systems change.
- Organizational capacity to implement project—including staffing and leadership, operational and fiscal management.
- Established track record in specific program content area or potential to secure needed content expertise.
- Ability to leverage financial, human and technical resources leading to greater impact.
- Ability to contribute content area knowledge to the field.

Total Awards

Successful applicants will receive grants for a minimum of one year. The average grant amount awarded in the 2009 grantmaking cycles was $65,000. Budget requests will be closely analyzed and applicants should include a budget narrative that makes clear the necessity of the project’s specific line-items. Planning grant requests should not exceed $50,000.

Review and Selection Process

An expert advisory committee with issue expertise for this strategy will help staff to review all proposals recommended for funding to the community foundation’s board of directors. Applicants may receive a site visit, telephone call and/or other type of communication from community foundation staff as part of the proposal review process.

Successful applicants will be informed of selection in July 2010.

Please note that successful project proposal narratives may be posted publicly on our website to reflect our value of transparency and encourage learning among grantees and future applicants as well as members of the community at large.

Evaluation, Monitoring and Grantee Learning Activities

- Grantees will be expected to meet the community foundation’s requirements for the submission of financial and narrative reports, including an interim progress report, final report, and/or presentation to community foundation staff and donors.
- In an effort to further the overall program goals of this RFP, inform future RFPs related to this topic and contribute to larger field-building objectives, grantees will be asked to participate in periodic meetings to share information on project activities and best practices.

Thank you very much for your interest in responding to this RFP and in making our region a better place. We look forward to reviewing your proposal.
Grant Application Checklist

❑ Cover Sheet

❑ **RFP Proposal Narrative** addressing proposal information requirement questions.
   - A maximum 8 pages, 12-point font, margins no less than 1”

**Attachments: All attachments are required.**

❑ **Attachment A:** A detailed line-item budget for the project (that includes details on how the community foundation’s funding would be used)

❑ **Attachment B:** A budget narrative for the project

❑ **Attachment C:** A copy of your organization’s current overall operating budget

❑ **Attachment D:** Most recent audit, if available

❑ **Attachment E:** Board of Directors list that includes members’ professional affiliations

❑ **Attachment F:** Evidence of tax-exempt status

❑ **Attachment G:** Memoranda of Understanding from collaborative partners (if appropriate)

❑ Send to grantproposals@siliconvalleycf.org OR mail one hardcopy to Silicon Valley Community Foundation’s headquarters

   **Silicon Valley Community Foundation**
   *Attn. Grantmaking Department*
   2440 West El Camino Real, Suite 300
   Mountain View, CA  94040

**Submissions must be received by email or postmarked no later than 5 p.m. on Friday, April 23, 2010. In order to be fair to all applicants, no exceptions will be made for late proposals.**

*Thank you for your application.*

If you have any questions, please call 650.450.5400 or email us at grants@siliconvalleycf.org
Application Cover Sheet

Immigrant Integration: Strengthening the Legal Services Infrastructure

Submit one electronic* copy to: grantproposals@siliconvalleycf.org

or

Submit one hard copy to:

Silicon Valley Community Foundation
Attn: Grantmaking Department
2440 West El Camino Real, Suite 300
Mountain View, CA 94040
Telephone: 650.450.5400  Fax: 650.450.5453

*We prefer electronic submissions. If you have questions, please contact us at grants@siliconvalleycf.org

General Information

Date: ____________________________________________________________

Amount Requested: $ __________________________ Duration of project: __________________________

Name of Institution/Organization: __________________________________________________________

Project Name: __________________________________________________________

Address: __________________________________________________________

City/State/Zip: __________________________________________________________

Name and title of primary contact for proposal: ______________________________________________

PHONE: ______________________ FAX: ______________________ EMAIL ADDRESS: ______________________

Executive Director of organization (if other than above): __________________________________________

PHONE: ______________________ FAX: ______________________ EMAIL ADDRESS: ______________________

Please describe in one sentence the project and the purpose for which funding is being sought:

____________________________________________________________________________________

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Proposal Information Requirements

1. What is the mission of the organization?
2. What is the project for which funding is being sought and what is the primary purpose of the project?
3. What is the geographic region(s) served by the proposed project (county and specific cities/communities)?
4. What is the demographic population that will be served by your project? (Please provide specifics, e.g. percentage of low-income or people of color, etc. as available.)
5. What are the key project activities and time line?
6. What impact do you hope to achieve? How will you know if you achieve it? (Please provide specific outcomes, identified benchmarks and indicators of success that are meaningful and can be captured using qualitative and quantitative evaluation approaches—e.g. identify and train X# of community leaders to participate in planning processes.)
7. What are the unique aspects and features of your project?
8. What experience does your organization or collaborative have working in this area? (Please provide specific achievements that describe your organization’s capacity.)
9. Describe your organizational capacity to implement the project. (Please include staffing and board leadership as well as operational and fiscal health and management.)
10. What is the most difficult aspect of this project that could affect your success?
11. Why is this the right time for this project?
12. What can your organization contribute to the field in terms of knowledge-building? Are there new, innovative approaches/tools that your agency has developed that have had a measurable impact on your organization’s clients? (e.g. formed new networks or created a new way of working with clients and service providers in the field, etc.)
13. If the proposal were to receive funding from the community foundation, is this a project or effort your organization would seek to sustain after the funding from the community foundation ends?
14. Collaborative Partners/Agencies (if any) and their contact information.
ABOUT SILICON VALLEY COMMUNITY FOUNDATION

The vision of Silicon Valley Community Foundation is to be a comprehensive center for philanthropy that inspires greater civic participation throughout San Mateo and Santa Clara counties.

The mission of Silicon Valley Community Foundation is to strengthen the common good, improve quality of life and address the most challenging problems. We do this through visionary community leadership, world-class donor services and effective grantmaking.

We value:

Collaboration
Diversity
Inclusiveness
Innovation
Integrity
Public Accountability
Respect
Responsiveness

At a Glance

Silicon Valley Community Foundation is a catalyst and leader for innovative solutions to our region’s most challenging problems. Serving all of San Mateo and Santa Clara counties, the community foundation has $1.7 billion in assets under management and 1,500 philanthropic funds. The community foundation provides grants through donor advised and corporate funds in addition to its own endowment funds. The community foundation serves as a regional center for philanthropy, providing donors simple and effective ways to give locally and around the world. Find out more at www.siliconvalleycf.org.

MORE INFORMATION

If you have questions, please contact us at grants@siliconvalleycf.org or call 650.450.5400.